Macarthur Gig Guide Entertainment Promotion

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Product Definition

- Macarthur Gig Guide (MGG) was established in 2014 as a community service to the Macarthur Region
- Contributing venues in Macarthur have the opportunity to promote their live entertainment including karaoke & DJs
- The MGG automatically posts events to social media such as Twitter and Facebook (various pages)
- Each post includes details of the venue inc. map, date of event, times, cost, artist bio, poster image & music genre wherever possible (pending available information)

The MGG is the only website which consolidates a high volume of live entertainment in Macarthur including:

- * Pub Rock
- * Solo and Duo acts
- * Dance Parties
- * DJ events
- * Karaoke events

- * Local Festivals & Special Events
- * High Tea or Charity Functions
- * Club Shows local & International
- * Cover and Tribute Bands
- * Acoustic / Chill-out sessions















The Gig Guide



Barenz S U N D A Y Z is back on the 7th of February. This will be the first Sunday session of 2016 so make it a big one & tag your





"The king in Concert' showcess livis from his humble beginning as a shy country boy on the Meriphis Sun Label to the "world vide" rines star of Hollywood. If presents Elvi's to a like in the skyle of their origin capturing the Presidy sound with that goose bump generating feeling that seems to come so naturally to the show's star... David Casaids. Share the love and bring your sweethwart to this livinly 'Visientins's from Spin. Show stars at 3,5pin in the West Auditorium.

February 13, 2016 @ 8:00

2560, Australia

COST: \$25 per person

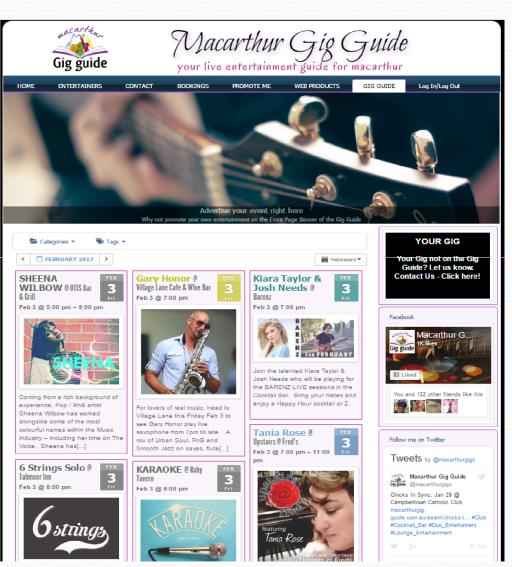




tribute to their idols and the music that were brought up with. They'll take audiences back to hits of The Everly Brothers, as well as The Bee Gees, The Beatles, The Beach Boys, Tom Jones, Neil Diamond and much more...







Communication Strategies

- MGG are vigilant in keeping an ear to the ground for venues providing live entertainment in Macarthur – including uploading events and details in advance, providing maximum notice and exposure to patrons
- MGG continuously approach new entertainers informing them of promotional opportunities & venue options within Macarthur
- Promotion of the MGG website is often presented to local radio stations and newspapers, specialty publications and Facebook Community pages
- Twitter followers include Sydney Events, Campbelltown Arts Centre, B2B Media, My Macarthur, Macarthur Chronicle, Advertiser Sports, Macarthur Advertiser, South West Voice, Macarthur Jobs, Sydney Biz Events, Youth Solutions

Promotional Exposure

- Direct marketing and exposure
 - Events posted on the Macarthur Gig Guide website
 - Events posted on Facebook including regular prompters & event reminders https://www.facebook.com/macarthurgigguide/
 - Automatic posting to Twitter several days prior to the event https://twitter.com/macarthurgigs
 - Large pull-up Banners are displayed at local Wedding Expos and events where
 Macarthur Entertainment has a presence
- Third-party marketing
 - Widget available for use on client websites
 - Several formats available for presenting the events
- Marketing programs
 - Local Councils promote the MGG on their website <u>www.macarthur.com.au</u> as well as their Campbelltown Experience Guide
 - Local Radio Station C91.3FM hosts the MGG on their website & MGG is mentioned on 2MCR during their morning program on Mondays

Advertising Your Venue Entertainment

Subscription options to promote your gigs

MONTHLY SUBSCRIPTION per Venue

- Unlimited postings on the Macarthur Gig Guide website (1 post per event)
- Automatic postings to Twitter per event
- Manual posting of events on Face book with links to venues and entertainers
- High resolution image of entertainer or Venue logo essential for marketing purposes
- Brief Bio description of the entertainer or event

YEARLY SUBSCRIPTION per Venue

- Unlimited postings on the Macarthur Gig Guide website (1 post per event)
- Automatic posting to Twitter
- Manual posting of events on Face book with links to venues and entertainers
- High resolution image of entertainer or Venue logo essential for marketing purposes
- Brief description of the entertainer or event

• WEBSITE BANNER PACKAGE per Venue (limited availability)

- Display your Live entertainment events on the MGG Home Page Banner (e.g. 1 x event image or 1 x image featuring events/dates for the month)
- Your promotion will loop repeatedly with other limited advertised promotions for the subscribed duration.
- Unlimited postings on the Macarthur Gig Guide website (1 post per event)
- Automatic posting to Twitter
- Manual posting of events on Face book with links to venues and entertainer
- High resolution image of entertainer of business logo essential for marketing purposes
- Brief description of the entertainer or event

• WIDGET PROMOTION ON CLIENT WEBSITE per Website

- Display of your venue events on your website
- No ongoing involvement of web designer
- Automatically updated as events expire and new events added

Advertising Your Entertainment

Sample of Banner image



Macarthur Gig Guide your live entertainment guide for macarthur

GIG GUIDE HOME ENTERTAINERS CONTACT ROOKINGS PROMOTE ME WEB PRODUCTS Log In/Log Out Luke Koteras DEC NOV 2 - Albion Place Hotel 6 to 9pm 18 - Albion Place Hotel 6 to 9pm 9 - Albion Place Hotel 20 - Humer Bar Wollongong 6 to 8pm 13 - Mount Pritchard RSL 5 to 8pm 23 - Q&A ABC Sydney 8pm (bookings are a must) 16 - Albion Place Hotel 6 to 9pm 25 - Albion Place Hotel 6 to 9pm 18 - Rydges Campbelltown 5 to 9pm 27 - West Leagues Campbelltown with 20 - The Roya Oak Double Bay 6:30 to 9:30pm Chris Sebastian 9 to 12am 23 - Albion Place Hotel 6 to 9pm 29 - Royal Oak Hotel Double Bay 6:30 to 9:30pm 30 - Albion Place Hotel 6 to 9pm

Advertising Your Entertainment

Sample layouts you can choose for your website

< 🗂 JANUARY 2016 >

Poster board

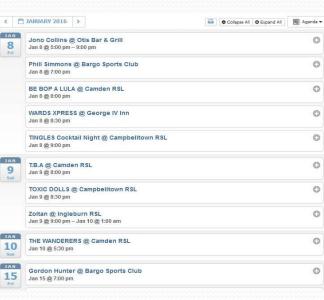




Stream ▼



Agenda



Facebook Promotions















Twitter Promotions



























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Pricing & Policies

- Pricing (prices listed are GST exclusive)
 - MONTHLY SUBSCRIPTION
 - \$25 p/Month p/Venue INCLUSIONS:
 - Unlimited postings on the Macarthur Gig Guide website (1 post per event)
 - Automatic postings to Twitter per event
 - Manual posting of events on Face book with links to venues and entertainers
 - High resolution image of entertainer or Venue logo essential for marketing purposes
 - Brief Bio description of the entertainer or event

YEARLY SUBSCRIPTION

- \$250 p/Year p/Venue INCLUSIONS:
 - Unlimited postings on the Macarthur Gig Guide website (1 post per event)
 - Automatic posting to Twitter
 - Manual posting of events on Face book with links to venues and entertainers
 - High resolution image of entertainer or Venue logo essential for marketing purposes
 - · Brief description of the entertainer or event
- WEBSITE BANNER PACKAGE (limited availability)
 - \$80 for (up to) a 1 month period p/Venue (Additional fee to run your event beyond a month is available at \$10 extra per week.)
 - Display your Live entertainment events on the MGG Home Page Banner
 - e.g. 1 x event image or 1 x image featuring events/dates for the month.
 - · Your promotion will loop repeatedly with other limited advertised promotions for the subscribed duration.
 - Unlimited postings on the Macarthur Gig Guide website (1 post per event)
 - Automatic posting to Twitter
 - Manual posting of events on Face book with links to venues and entertainer
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WIDGET PROMOTION ON CLIENT WEBSITE

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 - · No ongoing involvement of web designer
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Policies

- Macarthur Entertainment will ensure a high level of accuracy is maintained for entries posted on behalf of the venue pending availability of artist material
- · Macarthur Entertainment reserves the right to withhold submissions and may withdraw submissions at any time without notice
- Changes to pricing structure may occur however forward notice will be provided to subscribers in writing (email or otherwise)

Success Metrics

The following stats are extracted from the Macarthur Gig Guide website from Jan – Dec 2017

Month	Unique visitors	Number of visits	Pages	Hits
Jan 2017	4,146	8,819	52,338	193,430
Feb 2017	4,616	9,777	115,209	254,254
Mar 2017	5,107	10,510	99,675	254,600
Apr 2017	5,480	10,664	67,066	230,366
May 2017	4,943	10,892	82,548	244,519
Jun 2017	6,119	13,444	87,082	244,734
Jul 2017	7,460	15,382	68,697	209,130
Aug 2017	7,459	18,772	84,025	229,191
Sep 2017	6,305	15,466	48,742	174,156
Oct 2017	6,877	15,866	50,016	269,885
Nov 2017	5,687	13,983	71,929	259,491
Dec 2017	5,413	13,590	43,717	208,789
Total	69,612	157,165	871,044	2,772,545